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# A8 Digital Music Holdings Limited A8電媒音樂控股有限公司 (Incorporated in the Cayman Islands with limited liability) (Stock Code: 800)

# ANNOUNCEMENT OF THE INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2011

The board (the "**Board**") of directors (the "**Directors**") of A8 Digital Music Holdings Limited (the "**Company**") is pleased to present the unaudited interim condensed consolidated financial statements ("**Interim Accounts**") of the Company and its subsidiaries (collectively, the "**Group**") for the six months ended 30 June 2011 together with the comparative figures for the corresponding period in 2010 as follows. The Interim Accounts have not been reviewed by the Company's auditors but they have been reviewed by the audit committee of the Company:

## INTERIM CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2011

			e six months d 30 June	
	Notes	2011 (Unaudited)	2010 (Unaudited)	
		RMB'000	RMB '000	
Revenue		249,176	358,642	
Business tax		(5,628)	(6,168)	
Net revenue	3	243,548	352,474	
Cost of services provided		(145,079)	(222,600)	
Gross profit		98,469	129,874	
Other income and gains, net	3	8,677	1,489	
Selling and marketing expenses		(68,884)	(72,560)	
Administrative expenses		(25,797)	(35,070)	
Other expenses	4	(530)	(38)	
PROFIT BEFORE TAX	5	11,935	23,695	
Tax	6	(2,384)	(3,695)	
PROFIT FOR THE PERIOD		9,551	20,000	
Attributable to:				
Equity holders of the Company		9,323	20,090	
Non-controlling interests		228	(90)	
		9,551	20,000	
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY	8			
Basic (RMB per share)		0.02	0.04	
Diluted (RMB per share)		0.02	0.04	

## INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2011

Notes	30 June 2011 (Unaudited) RMB'000	31 December 2010 (Audited) RMB'000
NON-CURRENT ASSETS		
Property, plant and equipment 9	19,966	14,682
Prepaid land lease payments	27,119	27,411
Prepayment for acquisition of property, plant and equipment	9,138	_
Investment in an associate 10	5,300	-
Goodwill	1,515	3,710
Prepayment for acquisition of intangible asset 11	22,095	27,912
Intangible assets	10,113	13,254
Deferred tax assets	4,769	5,068
Total non-current assets	100,015	92,037
CURRENT ASSETS		
Accounts receivable 12	99,409	83,389
Prepayments, deposits and other receivables	43,566	28,843
Investments at fair value through profit or loss	16,731	19,374
Time deposits with original maturity of more than three months	7,288	24,849
Cash and cash equivalents	383,062	392,540
Total current assets	550,056	548,995
CURRENT LIABILITIES		
Accounts payable 13	35,843	43,722
Other payables and accruals	65,289	53,177
Tax payable	5,906	10,737
Deferred income	7,975	9,975
Total current liabilities	115,013	117,611
NET CURRENT ASSETS	435,043	431,384
TOTAL ASSETS LESS CURRENT LIABILITIES	535,058	523,421
NON-CURRENT LIABILITIES		
Deferred tax liabilities	1,773	1,903
Total non-current liabilities	1,773	1,903
Net assets	533,285	521,518

		<b>30 June</b>	31 December
		2011	2010
	Notes	(Unaudited)	(Audited)
		RMB'000	RMB '000
EQUITY			
Equity attributable to equity holders of the Company			
Issued capital	14	4,178	4,095
Reserves		529,107	516,597
		533,285	520,692
Non-controlling interests			826
Total equity		533,285	521,518

### NOTES TO UNAUDITED INTERIM ACCOUNTS

#### 1. BASIS OF PREPARATION AND ACCOUNTING POLICIES

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" issued by the International Accounting Standards Board and the applicable disclosure requirements of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). The accounting policies and basis of preparation adopted in the preparation of the interim financial statements are the same as those used in the annual financial statements for the year ended 31 December 2010, except in relation to the following new and revised International Financial Reporting Standards, ("IFRSs which also include IASs and Interpretations) that affect the Group and are adopted for the first time for the current period's financial statements.

IAS 24 (Revised)	Related Party Disclosures
IAS 32 Amendment	Amendment to IAS 32 Financial Instruments: Presentation - Classification of Rights Issues
Improvements to IFRSs 2010	Amendments to a number of IFRSs issued in May 2010
IFRIC-Int 14 Amendments	Amendments to IFRIC-Int 14 Prepayments of a Minimum Funding Requirement
IFRIC-Int 19	Extinguishing Financial Liabilities with Equity Instruments

Other than as further explained below, the adoption of these new and revised IFRSs has had no significant financial effect on these financial statements.

IAS 24 (Revised) clarifies and simplifies the definition of related parties. It also provides for a partial exemption of related party disclosure to government-related entities for transactions with the same government or entities that are controlled, jointly controlled or significantly influenced by the same government.

While the adoption of the revised standard will result in changes in the accounting policy, the revised standard is unlikely to have any impact on the related party disclosures as the Group currently does not have any significant transactions with government-related entities.

Improvements to IFRSs 2010 issued in May 2010 sets out amendments to a number of IFRSs.

There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies, but did not have any impact on the financial position or performance of the Group.

- IFRS 3 *Business Combinations:* The measurement options available for non-controlling interest (NCI) have been amended. Only components of NCI that constitute a present ownership interest that entities their holder to a proportionate share of the entity's net assets in the event of liquidation shall be measured at either fair value or at the present ownership instruments' proportionate share of the acquiree's identifiable net assets. All other components are to be measured at their acquisition date fair value.
- IFRS 7 *Financial Instruments:* Disclosures: The amendment was intended to simplify the disclosures provided by reducing the volume of disclosures around collateral held and improving disclosures by requiring qualitative information to put the quantitative information in context. The Group reflects the revised disclosure requirements in Note 16.
- IAS 1 *Presentation of Financial Statements:* The amendment clarifies that an option to present an analysis of each component of other comprehensive income may be included either in the statement of changes in equity or in the notes to the financial statements. The Group provides this analysis in the statement of changes in equity.
- IAS 34 *Interim Financial Statements:* The amendment requires additional disclosures for fair values and changes in classification of financial assets, as well as changes contingent assets and liabilities in interim condensed financial statements. The Group has illustrated those amendments in Note 16.

The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

#### 2. OPERATING SEGMENT INFORMATION

The Directors consider that the Group's activities constitute one operating segment as the Group is principally engaged in providing mobile value-added services, focusing on music and culture content through mobile phones. Management makes decisions about resource allocation and performance assessment on a group basis. Accordingly, neither business nor geographical segment information is presented in accordance with IAS 14 *Segment Reporting*.

Over 90% of the Group's revenue from external customers is derived from the Group's operations in the PRC, and no non-current assets of the Group are located outside the PRC.

#### 3. REVENUE, OTHER INCOME AND GAINS, NET

Revenue represents the net invoiced value and estimated value of services rendered.

An analysis of revenue and other income and gains, net, is as follows:

	For the six months ended 30 June	
	2011	2010
	(Unaudited)	(Unaudited)
	RMB'000	RMB '000
Revenue		
Ringtone services	28,136	37,615
Ringback tone services	135,736	122,858
Other music related services	5,947	22,185
Non-music related services	79,357	175,984
	249,176	358,642
Less: Business tax	(5,628)	(6,168)
Net revenue	243,548	352,474

*Note:* IVR music is reclassed to other music related services as it is immaterial to the total revenue.

Other income and gains, net		
Interest income	3,573	2,367
Exchange gain	-	213
Fair value loss on investments at fair value through profit and loss	(327)	(1,230)
Gain/(loss) on disposal of investments at fair value through profit or loss	534	(2,117)
Reversal of bad debts provision	3,443	_
Gain on disposal of subsidiaries	794	_
Others	660	2,256
	8,677	1,489

#### 4. OTHER EXPENSES

Other expenses mainly represent the compensation for the settlement of a legal proceeding against the Company and its certain subsidiaries (collectively the "**Defendants**") instituted by an independent third party company (the "**Plaintiff**") claiming damages of RMB16,100,000 in relation to the alleged infringement of the copyright of a song which happened in August 2009. On July 1st, 2011, the two parties entered into a settlement agreement, under which the Defendants paid RMB500,000 for the compensation.

#### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

	For the six months ended 30 June	
	2011	2010
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Depreciation	1,093	1,213
Amortisation of intangible assets	1,563	1,607
Amortisation of prepaid land lease payments	293	293

#### 6. TAX

An analysis of income tax charges for the six months ended 30 June 2011 and 2010 are shown as follows:

	For the six months ended 30 June	
	2011 (Unaudited) RMB'000	2010 (Unaudited) RMB'000
Group Current – PRC		
Charge for the period	2,215	6,128
Tax exemption and refund in prior years	_	(2,400)
Deferred	169	(33)
	2,384	3,695

No provision for Hong Kong profits tax has been made as the Group had no assessable profits arising in Hong Kong during the six months ended 30 June 2011 and 2010 respectively.

The income tax for the subsidiaries operating in Mainland China is calculated at the prevailing tax rates based on existing legislation, interpretations and practices in respect thereof.

#### 7. INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend in respect of the six months ended 30 June 2011 (2010: Nil).

#### 8. EARNINGS PER SHARE

The calculation of the basic earnings per share amount for the six months ended 30 June 2011 is based on the profit for the period attributable to equity holders of the Company of RMB9,323,000 (2010: RMB20,090,000) and the weighted average number of ordinary shares in issue less shares held under share award scheme during the six months ended 30 June 2011 of 469,431,607 (2010: 458,604,809).

The calculation of diluted earnings per share for the six months ended 30 June 2011 is based on the profit for the period attributable to equity holders of the Company of RMB9,323,000 (2010: RMB20,090,000) as used in the basic earnings per share calculation. The weighted average number of ordinary shares used in the calculation is the 469,431,607 (2010: 458,604,809) ordinary shares in issue less shares held under share award scheme during the six months ended 30 June 2011, as used in the basic earnings per share calculation, and the weighted average of 2,192,126 (2010: 8,693,165) ordinary shares assumed to have been issued at no consideration on the deemed exercise of dilutive potential ordinary shares into ordinary shares and the effect of awarded shares.

#### 9. PROPERTY, PLANT AND EQUIPMENT

During the period, the Group acquired property, plant and equipment of RMB7,231,000 and disposed of property, plant and equipment with net carrying amount of RMB786,000 and RMB68,000 by way of disposal of subsidiaries.

#### **10. INVESTMENT IN AN ASSOCIATE**

During the period, the Group acquired 20% interest in Shenzhen Ningmenghai Technology Co., Ltd. ("Ningmenghai") for the total cash consideration of RMB5,300,000. Ningmenghai is a company incorporated in the PRC on 26 December 2010, and operated as an internet social network service provider.

#### 11. PREPAYMENT FOR ACQUISITION OF INTANGIBLE ASSET

As at 30 June 2011, the prepayment for acquisition of intangible asset amounting to approximately RMB22,095,000 represented a prepayment to an independent third party as development cost of certain parts of the Music Cloud project, a multi-functional system for consumers to access music products anywhere and anytime through diversified platforms based on cloud computing technology and wireless internet. Pursuant to an agreement dated 31 March 2011, the Group terminated the original development agreement with the third party and recovered the development results. The user acceptance procedures of the development results were completed subsequent to the end of the reporting period in July 2011.

#### **12. ACCOUNTS RECEIVABLE**

An aged analysis of the accounts receivable as at the end of the reporting period, based on the invoice date and net of provisions, is as follows:

	30 June 2011 (Unaudited) RMB'000	31 December 2010 (Audited) RMB'000
	Amb 000	
Neither past due nor impaired:		
Within 1 month	27,311	34,539
1 to 2 months	21,263	29,214
2 to 3 months	16,887	11,623
3 to 4 months	12,285	3,680
Past due but not impaired:		
4 to 6 months	13,653	4,317
Over 6 months	8,010	16
	99,409	83,389

The Group has no formal credit period communicated to its customers but the customers usually settle the amounts due to the Group within a period of 30 to 120 days.

The movements in provision for impairment of accounts receivable are as follows:

	30 June 2011 (Unaudited) RMB'000	31 December 2010 (Audited) RMB'000
At the beginning of year/period Impairment losses recognised	5,216	5,216
Reversal of bad debts provision <i>(note 3)</i>	(3,443)	
At the end of year/period	1,773	5,216

The individually impaired accounts receivable related to customers that were in default and only a portion of the receivables is expected to be recovered. The Group does not hold any collateral or other credit enhancements over these balances.

#### **13. ACCOUNTS PAYABLE**

An aged analysis of the accounts payable as at the end of the reporting period, based on the invoice date, is as follows:

	30 June 2011 (Unaudited) RMB'000	31 December 2010 (Audited) RMB'000
Within 1 month	7,121	8,701
1 to 3 months	9,106	15,685
4 to 6 months	5,720	7,531
Over 6 months	13,896	11,805
	35,843	43,722

### 14. SHARE CAPITAL

#### Shares

	30 June 2011 (Unaudited) RMB'000	31 December 2010 (Audited) RMB'000
Authorised: 3,000,000,000 (2010: 3,000,000,000) ordinary shares of HK\$0.01 each	26,513	26,513
<b>Issued and fully paid:</b> 473,170,776 (2010: 463,402,530) ordinary shares of HK\$0.01 each	4,178	4,095

A summary of the transactions during the six months ended 30 June 2011 in the Company's issued share capital is as follows:

	Number of issued and fully paid ordinary shares (Unaudited)	Nominal value of ordinary shares (Unaudited) HK\$'000	Share premium account (Unaudited) HK\$'000	Equivalent nominal value of ordinary shares (Unaudited) RMB'000	Equivalent share premium account (Unaudited) RMB'000	<b>Total</b> (Unaudited) RMB'000
1 January 2011	463,402,530	4,635	207,890	4,095	183,661	187,756
Exercise of share options	796,440	8	1,508	7	1,275	1,282
Issuance of new shares	8,971,806	90		76		76
As at 30 June 2011	473,170,776	4,733	209,398	4,178	184,936	189,114

#### **15. DISPOSAL OF SUBSIDIARIES**

(a) On 28 April 2011, the Group disposed of its entire interest in a wholly-owned subsidiary, Beijing Haide Zhongshi Cultural Broadcasting Co., Ltd. ("Haide") for a consideration of RMB100,000. Haide is engaged in the provision of providing and arranging cultural and art activities. The disposal was made as the Group would concentrate on the further development of music and music related business.

	RMB '000
Net assets disposed of:	
Property, plant and equipment	21
Accounts receivable	172
Prepayments, deposits and other receivables	2,017
Cash and bank balances	3,775
Accounts payable	(37)
Other payables and accruals	(6,434)
	(486)
Gain on disposal of a subsidiary	586
Satisfied by:	
Other receivable	100

An analysis of the net outflow of cash and cash equivalents in respect of the disposal of a subsidiary is as follows:

	RMB '000
Cash consideration received	_
Cash and bank balances disposed	(3,775)
Net outflow of cash and cash equivalents included	
in cash flows in respect of the disposal of a subsidiary	(3,775)

(b) On 28 April 2011,, the Group disposed of its entire interest in a 80%-owned subsidiary, Beijing Zhengshangyou Cultural Broadcasting Co., Ltd. ("Zhengshangyou") for a consideration of RMB4,700,000. Zhengshangyou is engaged in the provision of mobile value-added services. The disposal was made as the Group would concentrate on the further development of music and music related business.

	RMB '000
Net assets disposed of:	
Property, plant and equipment	47
Intangible assets	1,995
Accounts receivable	1,696
Prepayments, deposits and other receivables	232
Cash and bank balances	147
Accounts payable	1,080
Tax payable	(273)
Other payables and accruals	(1,573)
Non-controlling interests	(1,054)
	2,297
Goodwill released	2,195
Gain on disposal of a subsidiary	208
Satisfied by:	
Other receivable	4,700
An analysis of the net outflow of cash and cash equivalents in respect of the disposal of a subs	sidiary is as follows:
	RMB'000
Cash consideration received	_
Cash and bank balances disposed	(147)
Net outflow of cash and cash equivalents included	
in cash flows in respect of the disposal of a subsidiary	(147)

#### **16. COMMITMENTS**

The Group had the following commitments as at the end of the reporting period.

	30 June 2011 (Unaudited) RMB'000	31 December 2010 (Audited) RMB '000
<b>Authorised, but not contracted for:</b> Construction in progress	62,000	281,000
<b>Contracted, but not provided for:</b> Construction in progress	216,000	11,000
	278,000	292,000

#### **17 RELATED PARTY TRANSACTIONS**

On 31 January 2011, the Group entered into an investment agreement with, among others, Mr. Lin Yizhong ("Mr. Lin") pursuant to which the Group subscribed for 20% of the equity interests of the enlarged registered capital of Ningmenghai for a total cash consideration of RMB5,300,000. Mr. Lin served as an executive director of the Company from 9 November 2007 to 9 November 2010 and owned 90% of the equity interests in Ningmenghai immediately prior to the date of the investment agreement.

On 28 April 2011, the Group entered into the share transfer agreements with, among others, Shenzhen Duyiweier Technology Co. Limited ("Shenzhen Technology") pursuant to which the Group agreed to sell 100% equity interest in Haide and 80% equity interest in Zhengshangyou for a consideration of RMB100,000 and RMB4,700,000 respectively. Mr. Liu Xiaosong is currently an executive director and a substantial shareholder of the Company and owned 80% equity interest of Shenzhen Technology.

#### **18. APPROVAL OF THE UNAUDITED INTERIM ACCOUNTS**

These unaudited Interim Accounts were approved by the Board on 16 August 2011.

### MANAGEMENT DISCUSSION AND ANALYSIS

### **BUSINESS REVIEW**

### Revenue and profit attributable to equity holders of the Company

For the six months ended 30 June 2011, the revenue of the Group amounted to approximately RMB249.2 million, representing a decline of approximately 31% as compared with the same period in 2010 (2010: approximately RMB358.6 million).

The decline in revenue was mainly due to the continuing negative impact brought by the strict regulations implemented to MVAS industry during 2010. Facing the persistant market pressure, the Group takes a positive attitude to strengthen its traditional music-related business. The total revenue of music-related services slightly decreased by 7% while the total revenue decreased by 31%.

For the six months ended 30 June 2011, the profit attributable to equity holders of the Company amounted to approximately RMB9.3 million, representing a decrease of approximately 54% as compared with the same period in 2010 (2010: approximately RMB20.1 million).

### Cost of services provided

For the six months ended 30 June 2011, the cost of services provided by the Group amounted to approximately RMB145.1million, representing a decrease of approximately 35% as compared with the same period in 2010 (2010: approximately RMB222.6 million).

The cost of services provided mainly comprises revenue sharing with mobile operators and business alliances, and other costs such as music copyrights and direct labor costs.

Revenue share with mobile operators ranged from 15% to 60% of the total revenue received from mobile users and it averaged at approximately 35% of the total revenue for the six months ended 30 June 2011 (2010: approximately 27%). The increase was mainly due to the change of product mix. Ringback tone services ("RBT") has gone up to 54% of the total revenue from 34% as compared with the same period in 2010, where RBT are normally charged at a higher revenue share.

Revenue share with business alliances averaged at approximately 18% of the total revenue for the six months ended 30 June 2011 (2010: approximately 31%), representing a decrease of approximately 13% as compared with the same period in year 2010 as a result of the decline of revenue for non-music related services, which mainly constitute the cost of business alliance.

### Gross profit

The gross profit of the Group amounted to approximately RMB98.5 million, representing a decrease of approximately 24% as compared with the same period in 2010 (2010: approximately RMB129.9 million).

For the six months ended 30 June 2011, the gross profit margin of the Group increased from approximately 36% to 40% as compared with the same period in 2010. The increase was mainly due to the sharp decline of revenue share with business alliance which downwards by the decrease of non-music related services.

### Other income and gains

For the six months ended 30 June 2011, the other income and gains of the Group were approximately RMB8.7 million (2010: net gain of approximately RMB1.5 million). The increase was mainly due to the increase of interest income, bad-debt recovered and other income which amounted to approximately RMB3.6 million, RMB3.4 million and RMB1.7 million respectively.

### Selling and marketing expenses

For the six months ended 30 June 2011, the selling and marketing expenses of the Group amounted to approximately RMB68.9 million, slightly decreased by 5% as compared with the same period of 2010, representing approximately 28% of total revenue (2010: approximately RMB72.6 million, representing approximately 20% of total revenue).

The increase in ratio of total revenue is due to the high promotion and marketing costs associated with the increasing RBT services, which covered more than 50% of the total selling and marketing expenses.

### Administrative expenses

For the six months ended 30 June 2011, the administrative expenses of the Group amounted to approximately RMB25.8 million, representing a decrease of approximately 26% as compared with the same period in 2010 (2010: approximately RMB35.1 million).

The decrease was mainly due to the decrease of labor cost, share option expenses of approximately RMB2.1million and RMB1.8 million respectively, which most effected by staff streamline; it was also due to the decrease of professional fees and other administrative expenses of approximately RMB1.7 million and RMB.3.7 million.

### Tax

For the six months ended 30 June 2011, income tax of the Group amounted to approximately RMB2.4 million, representing a decrease of approximately 35% as compared with the same period in 2010 (2010: approximately RMB3.7 million).

The effective tax rate of the Group increased to approximately 20.0% in the six months ended 30 June 2011 (2010: approximately 15.6%). As a result of the new Corporate Income Tax Law in China, the statutory tax rates are 0%, 15%, 24% and 25% in the respective operating companies of the Group for 2011 (2010: 0%, 15%, 22%, 25%). The increase was mainly due to the combined effect of the increase of the statutory tax rates of several subsidiaries from 22% in 2010 to 24% in 2011 according to the new Corporate Income Tax Law in China, the impact of income tax final settlement differences for 2010 and the tax exemption enjoyed by certain subsidiaries of the Group.

### Current assets and current liabilities

As at 30 June 2011, the total current assets of the Group amounted to approximately RMB550.1 million (2010: approximately RMB549.0 million). Accounts receivable amounted to approximately RMB99.4 million (2010: approximately RMB83.4 million), and the turnover days of accounts receivable is 66 days (2010:54 days).

As at 30 June 2011, the total current liabilities of the Group amounted to approximately RMB115.0 million (2010: approximately RMB117.6 million). The slight decrease was mainly due to the decrease of accounts payable, tax payable and deferred income amounting to approximately RMB7.9 million, RMB4.8 million and RMB2.0 million respectively, which was offset by the increase of other payables and accruals amounting to approximately RMB12.1 million.

## Liquidity and financial resources

As at 30 June 2011, cash and bank balances and highly liquid short term assets of the Group including cash and cash equivalents, time deposits with original maturity of more than three months and investments at fair value through profit or loss amounted to approximately RMB407.1 million (2010: approximately RMB436.8 million). Approximately RMB302.9 million or approximately 74% of them were denominated in RMB.

As of 30 June 2011, the Group did not have any borrowings or debts, thus the gearing ratio is not applicable. Gearing ratio is measured by the net borrowings (total borrowings net of cash and cash equivalent and restricted cash) over the total equity.

The Group's exposure to changes in interest rate is mainly attributable to its time deposits placed with banks. The Group mainly operates in the mainland China with most of the transactions settled in Renminbi.

As at 30 June 2011, the Group did not have any derivative for hedging against both the interest and exchange rate risks.

### Human resources

As at 30 June 2011, the Group had 299 employess (as at 30 June 2010:456 employees). However, the average headcounts for the first half of year 2011 was 346 while it was 443 for the same period of year 2010. Total employee costs for the six months ended 30 June 2011, including directors' emoluments, amounting to approximately RMB28.3 million (2010: approximately RMB31.8 million).

Employees are rewarded on a performance related basis within the general framework of the Group's salary and bonus system which is reviewed regularly. A share option scheme has also been put in place for the Company to encourage employees to work towards enhancing the value of the Company and promote the long-term growth of the Company. Furthermore, the Group offers training programs for employees to upgrade their skills and knowledge on a regular basis.

### Interim dividend

The Board does not recommend the payment of an interim dividend for 2011.

## **BUSINESS OUTLOOK**

## **Operation in the first half of 2011**

During the first half of 2011, the market of mobile internet keeps momentum for development. According to the statistical data released by iResearch at July 2011, the potential market size of China Mobile Internet reaches RMB14.23 billion, with the growth of 40% year over year and 34% in annualized growth rate. However, mobile value-added business, which entitled with the largest portion of the mobile internet, still faces tough challenges due to the negative impacts of policies and measures implemented by relevant departments at the beginning of 2010. The status quo imposes the pressure to our traditional operations and incurred a decrease of revenue and net profit compared with the same period last year.

Under this situation, the company actively breaks through the new channels for development at current business:

Firstly, the Company further consolidates its leading position in the wireless music industry and expand the sources of music-related income by strengthening cooperation with China Telecomm and China Unicom, as well as China Mobile. At the end of June 2011, mobile phone user in China reached 902 million, of which China Telecom 108 million, creating a solid foundation for the growth of telecommunication music market. The Company ranked No. 3 in the list of music service providers to China Telecom, with revenue over RMB12.00 million in the first half of 2011, representing a significant increase of 550% as compared with same period of 2010. At the same time, as China Unicom has finished setting up the music base, the Company will grasp this market opportunity to strengthen its cooperation with China Unicom. The revenue of music and music related reached RMB170 million in first half of 2011.

Secondly, working with handset manufacturers, the Company has reached strategic partnership agreement with famous mobile phone manufacturers including Lenovo and Huawei, which embedded musical services of A8 in their mobile handsets such as mobile phones and pad. At the same time, the company consolidated strategic cooperation in music with Nokia. In 2011, it has tailored the user-side interface for "Comes with Music" service of Nokia, all Nokia users can enjoy the music service with high quality through "Comes with Music" interface at mobile phone with better user experience.

Thirdly, the Company seeks for the development of new channels on the ground. For instance, by teaming up with all broadcasting stations of universities, the Company established a unique and scalable channel with huge potentials to promote the music products and then market value. Now, it has forged the model with 83 universities and colleges, encompassing over 2 million teachers and students. For the whole year, there are about 100 thousand minutes available for the promotion of songs.

Simultaneously, we also focused on the core UGC and B2C businesses. For UGC content, with the implementation of Composer Plan, exploration of the campus channels by kicking-off campus campaign and holding the 'Sixth A8 Original China Music Contest', A8 Music provides the cooperation opportunities between users of www.a8com, original music producers and singers. In turn, it acquired more high-quality original contents. In the first half of 2011, it has cooperated with more than 50 songwriters, over 20 singers, and produced 2 albums and 9 EP with excellent songs. At the same time, the Company has promoted these songs vastly. Several songs **performed well on** *Baidu* **TOP500 Billboard**. In the first half of 2011, UGC songs have contributed 43% of the total music and music related revenue to the Company.

For the B2C (music cloud) business that is to acquire users and to provide music service to users directly, the Company's cloud music products has successfully supported various platforms for mobile phone including Symbian and J2ME. At the same time, the Company has finished synchronization of cloud platform with multimedia content platform and billing platform, laying a solid foundation for future billing of cloud platform. In the song archive, there are about 1.5 million songs, among which 600 thousand has been marked with attributes by experts.

As mentioned in the Company's 2010 annual report, it will cooperate with more application providers to fully utilize the current sales network and improve efficiency of distribution. In the first half of 2011, the Company has reached agreement with some APP providers and with various independent third-party payment channels in the development of settlement channels.

### **Business Outlook for the second half of 2011**

Looking forward to the second half of 2011, the MVAS market will possibly be affected negatively due to the uncertain measures and environment of the industry. The Company will strengthen the management of the following business operations:

For music content, the Company has launched 'the Sixth A8 Original China Music Contest' to acquire more high-quality original songs and will continually strengthen the Composer plan. In addition, it will continue to cooperate with universities in the acquisition and promotion of songs in order to acquire more high-quality music contents and lay solid foundation for the development of its music business.

For traditional business, it will continue to strengthen its cooperation with China Telecom and China Unicom in order to grasp the development opportunity of wireless music for current businesses. In addition, it will speed up the cooperation with international brand handset manufacturers, as well as the exploration and development of ground channels.

For new business, it will continue to explore and attempt in the cooperation with providers of applications, diversifying settlement methods.

For music cloud, it will be exploring the hot spots toward open music platform and communities. Moreover, it will continue to improve the user satisfaction and loyalty of the products. In addition, it will extend the support for mobile phone platforms including iphone, ipad and Android. In addition, it will finish the development on Internet-connected speaker mode for family use. At the same time, it will reorganize the music cloud project at the appropriate moment in order to speed up its development, create more values for shareholders by extending music cloud service on more different channels.

The Board of A8 Music will continually work with all staffs for the sustainable development of the Company.

### **ISSUE OF SHARES**

During the period ended 30 June 2011, the Company issued an aggregate of 9,768,246 new shares (a) upon the exercise of the share options granted under the Pre-IPO Share Option Scheme to subscribe for 742,440 shares at a weighted average issue price of HK\$0.54 per share with gross consideration of HK\$400,932.00; (b) upon the exercise of the share options granted under Share Option Scheme to subscribe for 54,000 shares at a weighted average issue price of HK\$1.16 per share with gross consideration of HK\$62,640.00; and (c) following awarded shares were granted, 8,971,806 shares were issued and allotted to the Trustee at nominal value HK\$0.01 per share pursuant to the terms of the Share Award Scheme under the general mandate with gross consideration of HK\$89,718.06.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the period ended 30 June 2011, based on the Company's instructions, the Trustee has purchased 372,000 shares, 132,000 shares, 100,000 shares and 150,000 shares on 11 January 2011, 12 January 2011, 9 June 2011 and 20 June 2011 respectively from the market for the purpose of the Share Award Scheme, the aggregate gross consideration paid by the Company were HK\$951,574.21, HK\$336,808.56, HK\$185,666.00 and HK\$249,715.93 respectively.

Save as disclosed above, neither the Company, nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities during the period ended 30 June 2011.

### COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES

During the period ended 30 June 2011, all the code provisions set out in the Code on Corporate Governance Practices ("CG Code") contained in Appendix 14 of the Listing Rules were met by the Company, except for the deviation from code provision A.2.1 providing for the roles of chairman and chief executive officer (the "CEO") to be performed by different individuals.

Mr. Liu Xiaosong has diversified experience in the technology, media and telecommunication industry and has been being responsible for overall management and strategic planning of the Group. The Board considered that Mr. Liu is able to lead the Board in making better business decision for the group. Therefore, Mr. Liu has had the dual roles of the chairman and CEO of the Company despite deviation from code provision A.2.1 during the reporting period.

### **COMPLIANCE WITH THE MODEL CODE**

The Company has adopted the Own Code which covers the Model Code as set out in Appendix 10 of the Listing Rules as its code of conduct governing the directors' dealings in the Company's securities. Having made specific enquiries with all the Directors, they all confirmed that they have complied with the required standards set out in the Own Code (covering the Model Code) throughout the period under review.

### AUDIT COMMITTEE

The audit committee, which comprises three independent non-executive Directors, has reviewed the accounting principles and practices adopted by the Company and discussed internal control and financial reporting matters. The audit committee has reviewed the Group's unaudited Interim Accounts for the six months ended 30 June 2011.

By order of the Board **A8 Digital Music Holdings Limited Liu Xiaosong** *Chairman* 

Hong Kong, 16 August 2011

As at the date of this announcement, the Board comprises:

- (1) Executive director namely Mr. Liu Xiaosong;
- (2) Non-executive director namely Mr. Li Wei; and
- (3) Independent non-executive directors namely Mr. Chan Yiu Kwong, Mr. Zeng Liqing and Mr. Hui, Harry Chi.